



## GOING **up**

WHY ARE HOME ELEVATORS A SOUND INVESTMENT?  
WE FIND OUT FROM THE EXPERTS

### AFFORDABLE AND PRACTICAL

No longer do we associate elevators as an exclusive feature solely for commercial use. They're a grand addition to any multi-level home and bring with them added convenience and a higher future sale price. "It's a stylish way to move between levels and offer an alternate mode of mobility through the home," says John Farrow, sales manager from Grant Elevators.

It's a great investment in 'future-proofing' your home, too. "If you're investing your heart and money in building your dream home, you don't want to have to sell it in your twilight years because the stairs have become difficult to manoeuvre," explains Natalie Xylas from Liftronic.

### CHIC AND STYLISH

The home elevator can blend with your home's existing style or produce a central focus to liven up your dwelling's core. "There is great flexibility in the latest finishes, with innovative European styling that is ultra modern with

sleek, clean lines that allow architects and designers to custom design the lift to blend in with the style of the home — from a stylish penthouse to a contemporary home," says Dijana Vojvodic from Easy Living Home Elevators.

For those after a customised design, the options are inspiring. "Mirrors, glass walls, custom ceilings, decorative and coloured stainless steel, and manufactured stone floors are all great options available for those after a unique look," says Bernard Edwards from Lift Shop.

### MAXIMISING SPACE AND DESIGN

Bernard says having a home elevator can maximise the design potential of your home, often capitalising on views. "By having a home elevator, multiple levels no longer pose a problem. It also increases creativity for architects and designers by maximising the use of any building site, rather than being constrained by concerns of having too many levels," he says.

"Dual automatic doors, smaller shaft sizes and an increase in custom design are all design and technological advances we're seeing at the moment," says John Farrow from Grant Elevators.



Liftronic

## SHOPPING TIPS

- Visit showrooms and exhibitions to acquaint yourself with the wide variety of options available.
- Consider the ongoing efficiency of your lift — a greater initial investment may result in lower running costs and a minimised carbon footprint.
- Visit websites to compare products and suppliers in this competitive market such as [www.homeelevatorguide.com.au](http://www.homeelevatorguide.com.au).
- Talk to the experts and choose a supplier that works in close consultation with clients to achieve your desired result.